

## Sample Behavioral Interview Questions

- Tell me about a time when you had too many things to do and you were required to prioritize your tasks.
- Give me an example of a time when you motivated others.
- Tell me about a recent situation in which you had to deal with a very upset customer or co-worker.
- Give me an example of when you showed initiative and took the lead.
- What is your typical way of dealing with conflict? Give me an example.
- Describe a situation in which you were able to use persuasion to successfully convince someone to see things your way.
- Describe a time when you were faced with a stressful situation that demonstrated your coping skills.
- Give me an example of a time when you set a goal and were able to meet or achieve it.
- Give me a specific example of a time when you had to conform to a policy with which you did not agree.
- Please discuss an important written document you were required to complete.
- Tell me about a time when you had to go above and beyond the call of duty in order to get a job done.
- Describe a time when you anticipated potential problems and developed preventive measures.