

DEMAND OCCUPATION LIST
Economic Development Region 4 - Northeastern

| ONET | TITLE | For more details about job titles, visit the website http://online.onetcenter.org/ | Entry Hourly Wage | Hourly Wage Goal |
|--------|----------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------|
| 111021 | General and Operations Managers | | \$29.85 | \$13.04 |
| 112011 | Advertising and Promotions Managers | | \$23.23 | \$13.04 |
| 112021 | Marketing Managers | | \$30.83 | \$13.04 |
| 112022 | Sales Managers | | \$26.23 | \$13.04 |
| 112031 | Public Relations Managers | | \$25.27 | \$13.04 |
| 113011 | Administrative Services Managers | | \$17.77 | \$13.04 |
| 113021 | Computer and Information Systems Manager | | \$35.58 | \$13.04 |
| 113031 | Financial Managers | | \$33.96 | \$13.04 |
| 113041 | Compensation and Benefits Managers | | \$25.66 | \$13.04 |
| 113042 | Training and Development Manager | | \$24.38 | \$13.04 |
| 113049 | Human Resources Managers, All Others | | \$28.33 | \$13.04 |
| 113051 | Industrial Production Managers | | \$29.18 | \$13.04 |
| 113061 | Purchasing Managers | | \$26.11 | \$13.04 |
| 113071 | Transportation, Storage, and Distribution Managers | | \$28.43 | \$13.04 |
| 119021 | Construction Managers | | \$27.80 | \$13.04 |
| 119031 | Education Administrators, Preschool and Child Care/Center Program | | \$15.27 | \$13.04 |
| 119032 | Education Administrators, Elementary and Secondary School | | \$33.24 | \$13.04 |
| 119033 | Education Administrators, Post Secondary | | \$21.27 | \$13.04 |
| 119039 | Education Administrators, All Others | | \$20.00 | \$13.04 |
| 119041 | Engineering Managers | | \$37.27 | \$13.04 |
| 119051 | Food Services Managers | | \$15.21 | \$13.04 |
| 119061 | Funeral Directors | | \$25.49 | \$13.04 |
| 119081 | Lodging Managers | | \$18.18 | \$13.04 |
| 119111 | Medical and Health Services Managers | | \$26.13 | \$13.04 |
| 119141 | Property, Real Estate and Community Association Managers | | \$16.73 | \$13.04 |
| 119151 | Social and Community Service Managers | | \$17.60 | \$13.04 |
| 119199 | Managers, All Others | | \$25.88 | \$13.04 |
| 131011 | Agents and Business Managers of Artists, Performers and Athletes | | \$23.60 | \$13.04 |
| 131022 | Wholesale and Retail Buyers, Except Farm Products | | \$14.15 | \$13.04 |
| 131023 | Purchasing Agents, Except Wholesale, Retail, and Farm Products | | \$19.27 | \$13.04 |
| 131031 | Claims Adjusters, Examiners, and Investigators | | \$19.15 | \$13.04 |
| 131041 | Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation | | \$16.26 | \$13.04 |
| 131051 | Cost Estimators | | \$21.16 | \$13.04 |
| 131071 | Employment, Recruitment and Placement Specialists | | \$15.58 | \$13.04 |
| 131072 | Compensation, Benefits and Job Analysis Specialists | | \$20.33 | \$13.04 |
| 131073 | Training and Development Specialists | | \$15.17 | \$13.04 |
| 131081 | Logisticians | | \$19.77 | \$13.04 |
| 131111 | Management Analysts | | \$22.53 | \$13.04 |
| 131121 | Meeting and Convention Planners | | \$16.19 | \$13.04 |

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|--------|----------------------------------------------------------------------------|---------|---------|
| 131121 | Business Operations Specialists, All Others | \$15.51 | \$13.04 |
| 132011 | Accountants and Auditors | \$20.97 | \$13.04 |
| 132021 | Appraisers and Assessors of Real Estate | \$14.34 | \$13.04 |
| 132031 | Budget Analysts | \$25.98 | \$13.04 |
| 132041 | Credit Analysts | \$19.92 | \$13.04 |
| 132051 | Financial Analysts | \$24.55 | \$13.04 |
| 132052 | Personal Financial Advisors | \$18.68 | \$13.04 |
| 132053 | Insurance Underwriters | \$19.61 | \$13.04 |
| 132072 | Loan Officers | \$17.53 | \$13.04 |
| 132081 | Tax Examiners, Collectors, and Revenue Agents | \$23.35 | \$13.04 |
| 132099 | Financial Specialists, All Others | \$17.44 | \$13.04 |
| 151011 | Computer and Information Scientists, Research | \$31.01 | \$13.04 |
| 151021 | Computer Programmers | \$23.04 | \$13.04 |
| 151031 | Computer Software Engineers, Applications | \$29.26 | \$13.04 |
| 151032 | Computer Software Engineers, Systems Software | \$28.11 | \$13.04 |
| 151041 | Computer Support Specialists | \$16.29 | \$13.04 |
| 151051 | Computer Systems Analysts | \$27.70 | \$13.04 |
| 151061 | Database Administrators | \$24.20 | \$13.04 |
| 151071 | Network and Computer Systems Administrators | \$23.76 | \$13.04 |
| 151081 | Network Systems and Data Communications Analysts | \$24.65 | \$13.04 |
| 151099 | Computer Specialists, All Other | \$21.46 | \$13.04 |
| 152011 | Actuaries | \$28.60 | \$13.04 |
| 152031 | Operations Research Analysts | \$25.34 | \$13.04 |
| 152099 | Mathematical Scientists, All Other | \$16.63 | \$13.04 |
| 171011 | Architects, Except Landscape and Naval | \$21.35 | \$13.04 |
| 171012 | Landscape Architects | \$24.51 | \$13.04 |
| 171022 | Surveyors | \$19.15 | \$13.04 |
| 172011 | Aerospace Engineers | \$32.36 | \$13.04 |
| 172051 | Civil Engineers | \$25.91 | \$13.04 |
| 172061 | Computer Hardware Engineers | \$29.97 | \$13.04 |
| 172071 | Electrical Engineers | \$29.59 | \$13.04 |
| 172072 | Electronics Engineers, Except Computer | \$26.95 | \$13.04 |
| 172081 | Environmental Engineers | \$19.27 | \$13.04 |
| 172111 | Health and Safety Engineers, Except Mining Safety Engineers and Inspectors | \$25.52 | \$13.04 |
| 172112 | Industrial Engineers | \$24.99 | \$13.04 |
| 172141 | Mechanical Engineers | \$22.02 | \$13.04 |
| 172199 | Engineers, All Others | \$26.88 | \$13.04 |
| 173011 | Architectural and Civil Drafters | \$16.21 | \$13.04 |
| 173013 | Mechanical Drafters | \$16.33 | \$13.04 |
| 173019 | Drafters, All Others | \$16.90 | \$13.04 |
| 173022 | Civil Engineering Technicians | \$16.54 | \$13.04 |
| 173023 | Electrical and Electronic Engineering Technicians | \$19.02 | \$13.04 |

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|--------|--------------------------------------------------------------------|---------|---------|
| 173026 | Industrial Engineering Technicians | \$16.75 | \$13.04 |
| 173027 | Mechanical Engineering Technicians | \$17.56 | \$13.04 |
| 173029 | Engineering Technicians, Except Drafters, All Others | \$18.67 | \$13.04 |
| 173031 | Surveying and Mapping Technicians | \$15.60 | \$13.04 |
| 191042 | Medical Scientists, Except Epidemiologists | \$23.63 | \$13.04 |
| 192012 | Physicists | \$34.12 | \$13.04 |
| 192031 | Chemists | \$22.43 | \$13.04 |
| 192041 | Environmental Scientists and Specialists, Including Health | \$20.55 | \$13.04 |
| 193021 | Market Research Analysts | \$15.98 | \$13.04 |
| 193031 | Clinical, Counseling, and School Psychologists | \$18.87 | \$13.04 |
| 194031 | Chemical Technicians | \$15.31 | \$13.04 |
| 194061 | Social Science Research Assistants | \$16.02 | \$13.04 |
| 194091 | Environmental Science and Protection Technicians, Including Health | \$14.65 | \$13.04 |
| 194092 | Forensic Science Technicians | \$20.77 | \$13.04 |
| 194099 | Life, Physical, and Social Science Technicians, Including Health | \$15.95 | \$13.04 |
| 211012 | Educational, Vocational, and School Counselors | \$18.88 | \$13.04 |
| 211014 | Mental Health Counselors | \$13.29 | \$13.04 |
| 211021 | Child, Family and School Social Workers | \$16.01 | \$13.04 |
| 211022 | Medical and Public Health Social Workers | \$16.06 | \$13.04 |
| 211023 | Mental Health and Substance Abuse Social Workers | \$13.22 | \$13.04 |
| 211029 | Social Workers, All Others | \$16.13 | \$13.04 |
| 211091 | Health Educators | \$15.02 | \$13.04 |
| 211092 | Probation Officers and Correctional Treatment Specialists | \$20.57 | \$13.04 |
| 231011 | Lawyers | \$33.43 | \$13.04 |
| 232011 | Paralegals and Legal Assistants | \$19.05 | \$13.04 |
| 232092 | Law Clerks | \$13.69 | \$13.04 |
| 232099 | Legal Support Workers, All Others | \$16.07 | \$13.04 |
| 251011 | Business Teachers, Postsecondary | \$16.07 | \$13.04 |
| 251021 | Computer Science Teachers, Postsecondary | \$15.42 | \$13.04 |
| 251022 | Mathematical Science Teachers, Postsecondary | \$15.22 | \$13.04 |
| 251032 | Engineering Teachers, Postsecondary | \$18.82 | \$13.04 |
| 251042 | Biological Science Teachers, Postsecondary | \$18.68 | \$13.04 |
| 251052 | Chemistry Teachers, Postsecondary | \$22.36 | \$13.04 |
| 251066 | Psychology Teachers, Postsecondary | \$15.19 | \$13.04 |
| 251067 | Sociology Teachers, Postsecondary | \$16.36 | \$13.04 |
| 251071 | Health Specialities Teachers, Postsecondary | \$17.71 | \$13.04 |
| 251072 | Nursing Instructors and Teachers, Postsecondary | \$14.90 | \$13.04 |
| 251122 | Communications Teachers, Postsecondary | \$14.40 | \$13.04 |
| 251123 | English Language and Literature Teachers, Postsecondary | \$13.16 | \$13.04 |
| 251124 | Foreign Language and Literature Teacher, Postsecondary | \$13.85 | \$13.04 |
| 251125 | History Teachers, Postsecondary | \$14.36 | \$13.04 |
| 251126 | Philosophy and Religion Teachers, Postsecondary | \$19.61 | \$13.04 |

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|--------|----------------------------------------------------------------------------|---------|---------|
| 251194 | Vocational Education Teachers, Postsecondary | \$16.11 | \$13.04 |
| 252012 | Kindergarten Teachers, Except Special Education | \$15.03 | \$13.04 |
| 252021 | Elementary School Teachers, Except Special Education | \$18.73 | \$13.04 |
| 252022 | Middle School Teachers, Except Special and Vocational Education | \$18.34 | \$13.04 |
| 252031 | Secondary School Teachers, Except Special and Vocational Education | \$21.38 | \$13.04 |
| 252032 | Vocational Education Teachers, Secondary School | \$20.55 | \$13.04 |
| 252041 | Special Education Teachers, Preschool, Kindergarten, and Elementary School | \$17.49 | \$13.04 |
| 252042 | Special Education Teachers, Middle School | \$20.80 | \$13.04 |
| 252043 | Special Education Teachers, Secondary School | \$22.07 | \$13.04 |
| 254021 | Librarians | \$19.67 | \$13.04 |
| 259031 | Instructional Coordinators | \$15.52 | \$13.04 |
| 271011 | Art Directors | \$22.12 | \$13.04 |
| 271014 | MultiMedia Artists and Animators | \$17.53 | \$13.04 |
| 271024 | Graphic Designers | \$14.98 | \$13.04 |
| 271025 | Interior Designers | \$15.79 | \$13.04 |
| 271029 | Designers, All Others | \$22.95 | \$13.04 |
| 272012 | Producers and Directors | \$17.46 | \$13.04 |
| 273031 | Public Relations Specialists | \$14.91 | \$13.04 |
| 273041 | Editors | \$17.75 | \$13.04 |
| 273042 | Technical Writers | \$24.60 | \$13.04 |
| 273043 | Writers and Authors | \$16.20 | \$13.04 |
| 273099 | Media and Communication Workers, All Others | \$15.74 | \$13.04 |
| 274099 | Media and Communication Equipment Workers, All Others | \$18.21 | \$13.04 |
| 291011 | Chiropractors | \$22.55 | \$13.04 |
| 291021 | Dentists, General | \$36.74 | \$13.04 |
| 291031 | Dietitians and Nutritionists | \$14.86 | \$13.04 |
| 291041 | Optometrists | \$29.61 | \$13.04 |
| 291051 | Pharmacists | \$35.52 | \$13.04 |
| 291062 | Family and General Practitioners | \$27.02 | \$13.04 |
| 291063 | Internists, General | \$32.97 | \$13.04 |
| 291065 | Pediatricians, General | \$32.86 | \$13.04 |
| 291071 | Physician Assistants | \$15.44 | \$13.04 |
| 291111 | Registered Nurses | \$24.98 | \$13.04 |
| 291122 | Occupational Therapists | \$27.03 | \$13.04 |
| 291123 | Physical Therapists | \$26.56 | \$13.04 |
| 291126 | Respiratory Therapists | \$20.42 | \$13.04 |
| 291127 | Speech Language Pathologists | \$23.08 | \$13.04 |
| 291131 | Veterinarians | \$23.91 | \$13.04 |
| 291199 | Health Diagnosing and Treating Practitioners, All Others | \$15.77 | \$13.04 |
| 292011 | Medical and Clinical Laboratory Technologists | \$18.60 | \$13.04 |
| 292012 | Medical and Clinical Laboratory Technicians | \$13.05 | \$13.04 |
| 292021 | Dental Hygienists | \$22.87 | \$13.04 |

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|--------|-----------------------------------------------------------------------------------------------|---------|---------|
| 292031 | Cardiovascular Technologists and Technicians | \$15.26 | \$13.04 |
| 292032 | Diagnostic Medical Sonographers | \$21.46 | \$13.04 |
| 292034 | Radiologic Technologists and Technicians | \$19.48 | \$13.04 |
| 292053 | Psychiatric Technicians | \$13.48 | \$13.04 |
| 292054 | Respiratory Therapy Technicians | \$14.84 | \$13.04 |
| 292055 | Surgical Technologists | \$16.40 | \$13.04 |
| 292061 | Licensed Practical and Licensed Vocational Nurses | \$16.97 | \$13.04 |
| 299011 | Occupational Health and Safety Specialists | \$18.75 | \$13.04 |
| 299091 | Athletic Trainers | \$13.62 | \$13.04 |
| 299099 | Healthcare Practitioners and Technical Workers, All Others | \$13.47 | \$13.04 |
| 312011 | Occupational Therapist Assistants | \$13.94 | \$13.04 |
| 312021 | Physical Therapist Assistants | \$16.27 | \$13.04 |
| 331012 | First-Line Supervisors/Managers of Police and Detectives | \$33.42 | \$13.04 |
| 331021 | First-Line Supervisors/Managers of Fire Fighting and Prevention Workers | \$35.13 | \$13.04 |
| 331099 | First-Line Supervisors/Managers, Protective Service Workers, All Others | \$14.76 | \$13.04 |
| 332011 | Fire Fighters | \$13.44 | \$13.04 |
| 333011 | Bailiffs | \$22.71 | \$13.04 |
| 333012 | Correctional Officers and Jailers | \$19.66 | \$13.04 |
| 333021 | Detectives and Criminal Investigators | \$31.03 | \$13.04 |
| 333051 | Police and Sheriff's Patrol Officers | \$23.20 | \$13.04 |
| 371012 | First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers | \$14.08 | \$13.04 |
| 372019 | Building Cleaning Workers, All Others | \$22.02 | \$13.04 |
| 396031 | Flight attendants | \$22.94 | \$13.04 |
| 411012 | First-Line Supervisors/Managers of Non-Retail Sales Workers | \$22.89 | \$13.04 |
| 413021 | Insurance Sales Agents | \$15.32 | \$13.04 |
| 413031 | Securities, Commodities, and Financial Services Sales Agents | \$17.71 | \$13.04 |
| 413099 | Sales Representatives, Services, All Others | \$14.37 | \$13.04 |
| 414011 | Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | \$20.26 | \$13.04 |
| 414012 | Sales, Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | \$17.24 | \$13.04 |
| 431011 | First-Line Supervisors/Managers of Office and Administrative Support Workers | \$16.44 | \$13.04 |
| 433051 | Payroll and Timekeeping Clerks | \$13.21 | \$13.04 |
| 434011 | Brokerage Clerks | \$13.75 | \$13.04 |
| 434031 | Court, Municipal, and License Clerks | \$13.58 | \$13.04 |
| 434161 | Human Resource Assistants, Except Payroll and Timekeeping | \$13.61 | \$13.04 |
| 435031 | Police, Fire, and Ambulance Dispatchers | \$14.61 | \$13.04 |
| 435051 | Postal Service Clerks | \$22.18 | \$13.04 |
| 435052 | Postal Service Mail Carriers | \$20.66 | \$13.04 |
| 435061 | Production, Planning, and Expediting Clerks | \$14.30 | \$13.04 |
| 436011 | Executive Secretaries and Administrative Assistants | \$14.96 | \$13.04 |
| 436012 | Legal Secretaries | \$13.35 | \$13.04 |
| 439022 | Word Processors and Typists | \$13.15 | \$13.04 |
| 471011 | First-Line Supervisors/Managers of Construction Trades and Extraction Workers | \$27.34 | \$13.04 |

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|--------|------------------------------------------------------------------------------|---------|---------|
| 472011 | Boilermakers | \$14.46 | \$13.04 |
| 472021 | Brickmasons and Blockmasons | \$23.13 | \$13.04 |
| 472031 | Carpenters | \$18.79 | \$13.04 |
| 472041 | Carpet Installers | \$15.80 | \$13.04 |
| 472044 | Tile and Marble Setters | \$19.82 | \$13.04 |
| 472051 | Cement Masons and Concrete Finishers | \$19.64 | \$13.04 |
| 472071 | Paving, Surfacing, and Tamping Equipment Operators | \$17.82 | \$13.04 |
| 472073 | Operating Engineers and Other Construction Equipment Operators | \$27.66 | \$13.04 |
| 472081 | Drywall and Ceiling Tile Installers | \$15.46 | \$13.04 |
| 472082 | Tapers | \$17.26 | \$13.04 |
| 472111 | Electricians | \$24.07 | \$13.04 |
| 472121 | Glaziers | \$27.45 | \$13.04 |
| 472131 | Insulation Workers, Floor, Ceiling and Wall | \$15.09 | \$13.04 |
| 472132 | Insulation Workers, Mechanical | \$18.07 | \$13.04 |
| 472141 | Painters, Construction and Maintenance | \$13.46 | \$13.04 |
| 472152 | Plumbers, Pipefitters, and Steamfitters | \$20.58 | \$13.04 |
| 472171 | Reinforcing Iron and Rebar Workers | \$33.23 | \$13.04 |
| 472181 | Roofers | \$14.25 | \$13.04 |
| 472211 | Sheet Metal Workers | \$14.65 | \$13.04 |
| 472221 | Structural Iron and Steel Workers | \$30.86 | \$13.04 |
| 473011 | Helpers - Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters | \$14.41 | \$13.04 |
| 474011 | Construction and Building Inspectors | \$20.60 | \$13.04 |
| 474051 | Highway Maintenance Workers | \$18.05 | \$13.04 |
| 474099 | Construction and Related Workers, All Others | \$17.14 | \$13.04 |
| 491011 | First-Line Supervisors/Managers of Mechanics, Installers, and Repairers | \$22.51 | \$13.04 |
| 492011 | Computer, Automatic Tell, and Office Machine Repairers | \$13.55 | \$13.04 |
| 492022 | Telecommunications Equipment Installers and Repairers | \$21.68 | \$13.04 |
| 492092 | Electric Motor, Power Tool and Related Repairers | \$14.49 | \$13.04 |
| 492094 | Electrical and Electronics Repairers, Commercial and Industrial Equipment | \$15.99 | \$13.04 |
| 492097 | Electronic Home Entertainment Equipment Installers and Repairers | \$13.18 | \$13.04 |
| 492098 | Security and Fire Alarm System Installers | \$15.83 | \$13.04 |
| 493011 | Aircraft Mechanics and Diesel Engine Specialists | \$19.95 | \$13.04 |
| 493021 | Automotive Body and Related Repairers | \$13.46 | \$13.04 |
| 493031 | Bus and Truck Mechanics and Diesel Engine Specialists | \$16.90 | \$13.04 |
| 493042 | Mobile Heavy Equipment Mechanics, Except Engines | \$19.50 | \$13.04 |
| 493043 | Rail Car Repairers | \$13.42 | \$13.04 |
| 499021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | \$16.34 | \$13.04 |
| 499031 | Home Appliance Repairers | \$13.80 | \$13.04 |
| 499041 | Industrial Machinery Mechanics | \$16.29 | \$13.04 |
| 499043 | Maintenance Workers, Machinery | \$14.71 | \$13.04 |
| 499044 | Millwrights | \$17.88 | \$13.04 |
| 499051 | Electrical Power-Line Installers and Repairers | \$18.43 | \$13.04 |

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|--------|-------------------------------------------------------------------------------------------|---------|---------|
| 499052 | Telecommunicatons Line Installers and Repairers | \$21.56 | \$13.04 |
| 499062 | Medical Equipment Repairers | \$13.10 | \$13.04 |
| 511011 | First-Line Supervisors/Managers of Production and Operating Workers | \$16.03 | \$13.04 |
| 512041 | Structural Metal Fabricators and Fitters | \$13.35 | \$13.04 |
| 518031 | Water and Liquid Waste Treatment Plant and System Operators | \$19.30 | \$13.04 |
| 531021 | First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand | \$11.88 | \$13.04 |
| 531031 | First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle | \$17.96 | \$13.04 |
| 533021 | Bus Drivers, Transit and Intercity | \$15.12 | \$13.04 |
| 533032 | Truck Drivers, Heavy and Tractor-Trailer | \$15.88 | \$13.04 |
| 534011 | Locomotive Engineers | \$13.27 | \$13.04 |
| 534031 | Railroad Conductors and Yardmasters | \$20.97 | \$13.04 |
| 536051 | Transportation Inspectors | \$14.46 | \$13.04 |
| 536099 | Transportion Workers, All Others | \$14.28 | \$13.04 |
| 537032 | Excavating and Loading Machine and Dragline Operators | \$16.76 | \$13.04 |